

DUMFRIES SPORTS CLUB

MEMBERSHIP REFERRAL FEE

Dumfries Sports Club has just introduced a membership referral scheme which enables existing members to benefit from the introduction of new members to the Club. During the past 7 years the Club has strived to contain operating costs and expenses in order to maintain reasonable value-for-money membership fees. The Club also recognises that an increasing membership can help mitigate increased costs outwith our control and as such to encourage existing members to spread the “word” about our Club it is offering a referral fee for successful membership introductions.

Referral fees will take the form of either a voucher for use as a credit against next year’s membership fees, or as a credit to the member’s account for use towards court fees.

Purpose of this is to encourage existing members to introduce new members to the Club

Format:

- Introduction of Full Member £15.00 credit
- - “ - Family Member £15.00 credit
- - “ - One Parent Member £15.00 credit
- - “ - Couple Member £15.00 credit
- - “ - Senior Member £9.00 credit
- - “ - Intermediate £5.00 credit

Conditions:

1. The referral fees will **not** be available for memberships only covering the final 3 months of the membership year, this includes joining from 1st December to 1st March.
2. Referral fee only available to current existing Full/Family/One Parent/Senior/Intermediate/Couple members who have been a member for at least 1 year prior to an application being received from the new referred member.
3. Not available to trial memberships until they join in full subject to point 1.
4. Introduced New Member must not have been any type of member of Dumfries Sports Club within past 3 years
5. Introducing Member must provide New Member with an application form (available from behind Bar) and add his name to top left-hand corner to ensure credit of the referral fee
6. Referral fees paid only upon payment of membership fees by introduced New Member and will be in form of Membership Fees credit vouchers or a credit to existing member’s account if a tennis/squash player
7. Referral Fee programme can be withdrawn/changed at any time by Management Committee and referrals subject to verification